

**ANEXO 6:**      **Resultados - Efectos sobre la marca**  
**(*Intermediate Effects*)**

AÑO	CASO:	PREMIO:	REPORTED INTERMEDIATE EFFECTS												PRE/POST TEST																
			Very large growth				Large/substantial				Small/negligible																				
			VLG Awareness	VLG Image	VLG Direct effect	VLG Differentiation	VLG Fame	VLG Commitment	VLG Trust	Recuento	L/S Awareness	L/S Image	L/S Direct effect	L/S Differentiation	L/S Fame	L/S Quality	L/S Commitment	L/S Trust	S/N Awareness	S/N Image	S/N Direct effect	S/N Differentiation	S/N Fame	S/N Quality	S/N Commitment	S/N Trust	SUMA DE REPORTED INTERMEDIATE EFFECTS	Awareness Index	Persuasion Index	Communication	Standout
2014	Banco Sabadell	ORO	x	x	x	x	x	x	x	8																8	x	x	x	x	5
	Campofrío	ORO	x	x	x	x	x	x		6																8	x	x	x	x	3
	Coca Cola	ORO	x	x		x		x		4		x	x													8	x	x	x	x	3
	Seguros El Corte Inglés	ORO								0																0					0
	BSH Elect-Balay	PLATA	x						x	3	x	x	x	x	x											8	x	x	x	x	5
	Campofrío/Cuidate+	PLATA	x	x	x	x				4			x	x												8	x	x	x	x	5
	Limon&Nada	PLATA	x	x	x	x	x			5																8	x	x	x	x	5
	Solvia	PLATA	x	x	x	x			x	5			x	x												8	x	x	x	x	4
	Asprocana-Platano C	BRONCE								0																0					0
	Burger King	BRONCE								0	x	x	x	x				x		x	x	x	x		8	x	x	x	x	2	
	Direct Seguros	BRONCE							x	1	x	x	x	x						x	x	x	x		8	x	x	x	x	4	
	Volkswagen	BRONCE	x	x						2		x	x	x						x	x	x	x		8	x	x	x	x	5	
	Revista Libero	Oro-Bajo Ppto								0	x		x	x	x			x		x	x	x	x		8					0	
	Navidul	Plata-Bajo Ppto	x	x	x					3			x	x						x	x	x	x		8	x	x	x	x	4	
	Cacaolat	Bronce-Bajo Ppto	x							1			x						x	x	x	x	x		8					0	
	Oxfam Intermon	Oro-Resp.Soc.								0															0					0	

AÑO	CASO:	PREMIO:	REPORTED INTERMEDIATE EFFECTS															PRE/POST TEST													
			Very large growth					Large/substantial					Small/negligible					L/S		R/P											
			VLG Awareness	VLG Image	VLG Direct effect	VLG Differentiation	VLG Fame	VLG Quality	VLG Commitment	VLG Trust	Recuento	L/S Awareness	L/S Image	L/S Direct effect	L/S Differentiation	L/S Fame	L/S Quality	L/S Commitment	L/S Trust	S/N Awareness	S/N Image	S/N Direct effect	S/N Differentiation	S/N Fame	S/N Quality	S/N Commitment	S/N Trust	Awareness Index	Persuasion Index	Likeability	Communication
2013	Campofrío	ORO	x	x	x	x	x		x		6					x															0
	Fanta	ORO	x	x	x	x	x				5					x														0	
	Durex	ORO									0	x	x	x	x	x	x	x	x									0			
	Nenuco	ORO		x	x						2	x		x		x	x	x					x				x	1			
	Aquarius	PLATA	x	x	x	x	x	x			6					x		x	x										0		
	Shandy Cruzcampo	PLATA	x		x	x					3	x	x			x							x	x	8	x	x	3			
	Pro-Evol. Soccer	PLATA	x			x					2		x	x						x		x	x	x	8			0			
	Sony PlayStation	PLATA		x		x		x			3		x	x				x			x	x	8		x	x	2				
	Banco Sabadell	BRONCE	x	x	x	x	x	x	x	x	8													8		x	x	3			
	Gallina Blanca	BRONCE	x	x		x					3		x	x		x	x	x						8			0				
	Calvo	BRONCE	x	x	x	x		x	x	x	7			x										8	x	x	x	4			
	Suchard	BRONCE	x		x	x		x			4		x	x							x	x	8		x	x	2				
	Gol Televisión	Oro-Bajo Ppto			x	x					2	x	x							x	x	x	x	8			0				
	Kia	Plata-Bajo Ppto	x			x					2		x	x					x		x	x	x	8			0				
	Springfield	Bronce-Bajo Ppto			x						1	x						x		x	x	x	x	8	x		1				
	Save the Children	Oro-Resp.Soc.	x	x	x						3	x	x	x		x	x			x		x	x	8			0				

AÑO	CASO:	PREMIO:	REPORTED INTERMEDIATE EFFECTS															SUMA DE REPORTED INTERMEDIATE EFFECTS		
			Very large growth					Large/substantial					Small/negligible					PRE/POST TEST		
			VLG Awareness	VLG Image	VLG Direct effect	VLG Differentiation	VLG Fame	VLG Quality	VLG Commitment	VLG Trust	Recuento	L/S Awareness	L/S Image	L/S Direct effect	L/S Differentiation	L/S Fame	L/S Quality	L/S Commitment	L/S Trust	
2012	Banco Sabadell	ORO	x	x	x	x	x	x	x	x	8								8	Awareness Index
	Campofrío	ORO	x	x	x	x	x		x		6								8	Persuasion Index
	Mixta-Mahou/Smig	ORO	x		x	x					3	x	x						8	likeability
	11/11/11 ONCE	ORO	x		x	x					3	x	x	x		x			8	Communication
	Atrapalo	PLATA	x			x					2		x	x				x	0	Standout
	Calvo	PLATA	x		x	x					3	x	x		x				8	Recuento
	Nestlé multimarca	PLATA	x	x			x				3	x	x				x	8	2	
	Sony-Los Pitufos	PLATA	x		x	x					3	x	x				x	8	4	
	El Corte Ingles	BRONCE	x	x							2		x	x	x	x	x	x	8	0
	Lotería Navidad	BRONCE			x						1	x				x	x	x	8	0
	McDonald's	BRONCE	x	x			x		x		4		x	x	x	x			8	3
	Mercedes Benz	BRONCE	x	x		x					3			x	x		x	x	8	1
	Cafes La Estrella-Nest	Oro-Bajo Ppto	x		x	x					3	x	x		x		x	x	8	1
	Mi primer Danone	Plata-Bajo Ppto	x	x			x				3		x		x	x	x	x	8	4
	Asics	Bronce-Bajo Ppto	x	x							2		x		x	x	x	x	8	3
	Fundac. Reina Sofia	Oro-Resp.Soc.	x							x	2	x		x	x		x	x	8	0

AÑO	CASO:	PREMIO:	REPORTED INTERMEDIATE EFFECTS												PRE/POST TEST				
			Very large growth				Large/substantial				Small/negligible								
			VLG Awareness	VLG Image	VLG Direct effect	VLG Differentiation	VLG Fame	VLG Quality	VLG Commitment	VLG Trust	Recuento	L/S Awareness	L/S Image	L/S Direct effect	L/S Differentiation	L/S Fame	L/S Quality	L/S Commitment	L/S Trust
2011	Mixta-Mahou/Smig	ORO	x			x	x				3	x	x						
	Ikea	ORO	x	x	x	x	x		x		6								
	Movistar	ORO	x		x	x	x				4	x							0
	Flex	PLATA	x			x					2	x	x		x	x			4
	Cruzcampo	PLATA	x	x		x	x		x		5	x					x	x	5
	Coca Cola Zero	PLATA	x			x					2	x		x		x	x	x	0
	BBVA	BRONCE	x	x	x						3		x		x		x	x	4
	Carrefour	BRONCE									0	x	x	x	x	x	x	x	0
	ING Direct	BRONCE	x	x							2	x				x	x	x	3
	Orange	BRONCE		x	x						2	x				x	x	x	3
	Atrápalo	Oro-Bajo Ppto				x					1	x				x	x	x	0
	Terra	Oro-Bajo Ppto				x					1	x	x			x	x	x	0
	Bwin	Plata-Bajo Ppto									0		x			x	x	x	0
	Ambar	Plata-Bajo Ppto	x		x	x					3	x			x	x	x	x	0
	Digital+	Bronce-Bajo Ppto	x			x					2	x	x			x	x	x	0
	Medicos S/Front	Oro-Resp.Soc.	x	x	x	x	x	x	x	x	7					x	x	x	0

**REPORTED INTERMEDIATE EFFECTS**

Very large growth

Large/substantial

Small/negligible

PRE/POST TEST

VLG Awareness

VLG Image

VLG Direct effect

VLG Differentiation

VLG Fame

VLG Quality

VLG Commitment

VLG Trust

Recuento

L/S Awareness

L/S Image

L/S Direct effect

L/S Differentiation

L/S Fame

L/S Quality

L/S Commitment

L/S Trust

S/N Awareness

S/N Image

S/N Direct effect

S/N Differentiation

S/N Fame

S/N Quality

S/N Commitment

S/N Trust

SUMA DE REPORTED INTERMEDIATE EFFECTS

Awareness Index

Persuasion Index

Likeability

Communication

Standout

Recuento

AÑO	CASO:	PREMIO:	REPORTED INTERMEDIATE EFFECTS												PRE/POST TEST											
			Very large growth				Large/substantial				Small/negligible				Awareness Index		Persuasion Index									
			VLG Awareness	VLG Image	VLG Direct effect	VLG Differentiation	VLG Fame	VLG Commitment	VLG Trust	Recuento	L/S Awareness	L/S Image	L/S Direct effect	L/S Differentiation	L/S Fame	L/S Quality	L/S Commitment	L/S Trust	S/N Awareness	S/N Image	S/N Direct effect	S/N Differentiation	S/N Fame	S/N Quality	S/N Commitment	S/N Trust
2010	Atrápalo	ORO	x		x		x		x	5																
	Pavofrío/Campof	ORO	x	x	x	x	x	x	x	7									x							
	Estrella Damm	ORO	x	x		x	x			4		x											x	x	x	2
	Flor de Esgueva	ORO		x		x		x		3	x	x				x				x	x	x	8	x	x	4
	Campofrío	PLATA	x		x	x		x		4	x	x	x	x						x		x	8	x	x	3
	Línea Directa	PLATA			x	x				2	x								x	x	x	x	8	x	x	4
	Turismo Canarias	PLATA	x			x				2	x	x	x						x	x	x	x	8			0
	Yoigo	PLATA	x			x			x	3	x		x						x	x	x	x	8			0
	Mahou	BRONCE	x			x		x		3	x								x	x	x	x	8	x		1
	ING Direct	BRONCE	x							1	x								x	x	x	x	8	x		2
	McDonald's	BRONCE		x			x			2					x	x	x	x					8	x	x	3
	Gillette	BRONCE	x			x				2	x	x							x	x	x	x	8	x		1
	Zapata Inmobilia	Oro-Bajo Ppto			x	x				2	x	x					x		x	x	x	8			0	
	Rodilla	Plata-Bajo Ppto				x				1	x	x					x	x	x	x	x	8			0	
	Microsoft	Bronce-Bajo Ppto								0			x	x									2			0
	Fundac. ONCE	Oro-Resp.Soc.	x	x		x	x			4	x				x			x	x	x	x	8			0	

SUMA DE REPORTED INTERMEDIATE EFFECTS

Awareness Index

Persuasion Index

Communication

Standout

Recuento

AÑO	CASO:	PREMIO:	REPORTED INTERMEDIATE EFFECTS												PRE/POST TEST															
			Very large growth				Large/substantial				Small/negligible				Awareness Index		Communication													
			VLG Awareness	VLG Image	VLG Direct effect	VLG Differentiation	VLG Fame	VLG Quality	VLG Commitment	VLG Trust	Recuento	L/S Awareness	L/S Image	L/S Direct effect	L/S Differentiation	L/S Fame	L/S Quality	L/S Commitment	L/S Trust	S/N Awareness	S/N Image	S/N Direct effect	S/N Differentiation	S/N Fame	S/N Quality	S/N Commitment	S/N Trust	Likeability	Persuasion Index	Standout
2009	Atrápalo	ORO	x			x	x				3									x							8	x	x	2
	Ikea	ORO	x	x	x	x			x		5			x						x							8	x	x	5
	Línea Directa	ORO	x	x	x	x					4			x						x							8	x	x	4
	Trina	ORO	x	x	x	x	x				5									x							8	x	x	5
	Bancaja	PLATA			x	x			x		3	x	x	x	x	x	x	x	x	x	x	x	x	x	8			0		
	BBVA	PLATA	x	x		x					3		x							x	x	x	x	8	x			1		
	Conect	PLATA	x				x				2		x							x	x	x	x	8				0		
	Telefónica	PLATA	x	x	x		x				4			x						x	x	x	x	8				0		
	Banco Gallego	BRONCE			x	x					2	x	x	x						x	x	x	x	8				0		
	Coca cola	BRONCE	x	x		x	x		x		5									x	x	x	x	8	x	x	x	5		
	Ford	BRONCE					x				1	x								x	x	x	x	8				0		
	Florette	BRONCE	x	x	x			x			4			x						x	x	x	x	8	x	x	x	4		
	Mahou	Oro-Bajo Ppto									0	x		x					x	x	x	x	x	8				0		
	Banc de Sang	Plata-Bajo Ppto		x	x						2							x	x	x	x	x	8				0			
	Albal	Bronce-Bajo Ppto	x	x		x					3	x		x	x			x	x			x	x	8				0		
	Conf. Episcopal	Oro-Resp.Soc.	x	x							2	x						x	x	x	x	x	8				0			

AÑO	CASO:	PREMIO:	REPORTED INTERMEDIATE EFFECTS												PRE/POST TEST													
			Very large growth				Large/substantial				Small/negligible				Awareness Index		Persuasion Index											
			VLG Awareness	VLG Image	VLG Direct effect	VLG Differentiation	VLG Fame	VLG Quality	VLG Commitment	VLG Trust	Recuento	L/S Awareness	L/S Image	L/S Direct effect	L/S Differentiation	L/S Fame	L/S Quality	L/S Commitment	L/S Trust	S/N Awareness	S/N Image	S/N Direct effect	S/N Differentiation	S/N Fame	S/N Quality	S/N Commitment	S/N Trust	likeability
2008	CajaMadrid	ORO	x	x	x	x	x	x	x	x	2																0	
	Calvo	ORO	x	x	x	x	x	x	x	x	6																3	
	Smart	ORO									0									x	x	x	x	x	x	x	0	
	Fiat 500	ORO									0	x	x	x	x	x				x	x	x	x	x	x	0		
	Coca Cola	PLATA	x	x		x					3		x	x						x	x	x	x	x	x	x	3	
	Groupama	PLATA	x	x							2				x					x	x	x	x	x	x	x	1	
	ONCE	PLATA	x		x	x					3	x	x							x	x	x	x	x	x	x	5	
	PSOE	PLATA									0									x	x	x	x	x	x	x	0	
	Ayto. Madrid	BRONCE		x	x						2	x								x	x	x	x	x	x	x	3	
	Heineken	BRONCE	x	x	x	x					4				x					x	x	x	x	x	x	x	3	
	ING Direct	BRONCE	x			x					2			x					x	x		x	x	x	x	x	1	
	Renault Megane	BRONCE	x	x							2									x	x	x	x	x	x	x	4	
	Atrápalo	Oro-Bajo Ppto	x								1			x					x	x	x	x	x	x	x	0		
	MMT Estudiantes	Plata-Bajo Ppto		x	x	x	x	x		4	x								x	x	x	x	x	x	x	0		
	Bitter Rosso	Bronce-Bajo Ppto								0	x								x	x	x	x	x	x	x	0		
	Fund. Prodís	Oro-Resp.Soc.	x	x				x	x	4	x			x	x	x										0		

SUMA DE REPORTED INTERMEDIATE EFFECTS

6

Awareness Index

x

Persuasion Index

x

Communication

x

Standout

0

AÑO	CASO:	PREMIO:	REPORTED INTERMEDIATE EFFECTS															PRE/POST TEST															
			Very large growth					Large/substantial					Small/negligible																				
			VLG Awareness	VLG Image	VLG Direct effect	VLG Differentiation	VLG Fame	VLG Quality	VLG Commitment	VLG Trust	Recuento	L/S Awareness	L/S Image	L/S Direct effect	L/S Differentiation	L/S Fame	L/S Quality	L/S Commitment	L/S Trust	S/N Awareness	S/N Image	S/N Direct effect	S/N Differentiation	S/N Fame	S/N Quality	S/N Commitment	S/N Trust	Awareness Index	Persuasion Index	Communication	Standout	Recuento	
2007	BMW X3	ORO	x	x	x	x	x	x			6																8	x	x	x	5		
	Fairy	ORO			x	x					2																		0				0
	DeAPlaneta	ORO									0																		0				0
	Euskaltel	ORO									0																		0				0
	Durex	ORO	x	x	x	x	x				5																	x	x	x	x	3	
	Atrápalo	PLATA	x			x	x				3	x	x															x	x	x	x	0	
	Coca Cola Zero	PLATA	x	x	x	x					4			x		x											x	x	x	x	1		
	Nestle Fondue Choco	PLATA									0	x								x	x	x	x	x	x	x	8	x	x	x	0		
	Linea Directa	PLATA									0																0				0		
	Repsol	PLATA	x	x	x	x		x			5							x	x			x				8	x	x	x	3			
	Coca Cola Light	BRONCE									0	x	x		x					x	x	x	x	x	x	8				0			
	Philips	BRONCE									0															0				0			
	11811	BRONCE	x	x		x	x				4		x									x	x	x	x	8	x	x	x	3			
	Fujitsu	BRONCE	x	x	x	x		x			5			x								x	x	x	x	8	x	x	x	5			
	Volkswagen Polo	BRONCE	x	x	x						3			x	x			x		x	x	x	x	x	8	x	x	x	5				
	TV3-La Marató	Oro-Resp.Soc.									0	x	x			x		x	x	x	x	x	x	8				0					

